



Matiwane

DIPLOMATIC CONSULTING

Executive Summary

Matiwane Diplomatic Consulting (MDC) is a South African strategic consulting firm specialising in strategic intelligence, business development, market advisory, stakeholder engagement, strategic communications and risk monitoring.

We assist companies, institutions and investors in understanding complex operating environments, identifying strategic opportunities, building meaningful relationships and making better-informed commercial and strategic decisions.

Our work sits at the intersection of politics, economics, business, communications and stakeholder relations.

In an increasingly interconnected global economy, organisations cannot rely solely on conventional market research. Successful expansion and sustainable growth require an understanding of the political, regulatory, economic, institutional, media and stakeholder environments in which an organisation operates.

MDC provides that intelligence.





OUR DIRECTOR

SIKHO MATIWANE

Sikho Matiwane is the visionary founder of Matiwane Diplomatic Consulting, a premier 100% Black-Owned BBBEE Level 1 firm at the forefront of international business facilitation, strategic communications, and management consulting. Under his leadership, the company has built a strong reputation for delivering high-impact solutions across communications, digital transformation, lobbying, financial intermediation, copywriting, commodity trade, and business outsourcing—serving both public institutions and private enterprises across the region.

With deep expertise in digital marketing, artificial intelligence, information technology, and financial services, Sikho is widely recognized as a connector of ideas, people, and markets. He brings a unique blend of technical insight and diplomatic acumen, making him a valuable strategic partner for foreign businesses looking to expand or establish a

presence in Africa.

Sikho maintains trusted relationships with key South African government departments, foreign embassies, and multinational entities, positioning him as a central figure in navigating the complex intersection of policy, business, and diplomacy. His close collaboration with the Chinese Embassy in South Africa and tech giant Huawei has seen him contribute to critical research on South Africa’s digital sovereignty, as well as shape strategic narratives that inform China-Africa engagement.

His nuanced understanding of global geopolitics and African development has earned him a respected voice in international circles. Through his writing and advisory work, Sikho has amplified Africa's perspective on global trade and cooperation—especially highlighting the opportunities within China-Africa relations. His bold insights have attracted both praise and controversy, particularly in challenging dominant Western narratives.

Whether advising on diplomatic strategy, crafting audience-focused messaging for highstakes embassy events, or facilitating investment dialogues, Sikho Matiwane continues to drive impactful, future-facing partnerships that unlock value for Africa and its international partners.

VISION AND MISSION



OUR VISION

Architects of an Africa that will be at the heart of win-win partnerships

OUR MISSION

Customer Centric Service creates mutually beneficial and forward-thinking partnerships.

OUR GOALS



Short Term

To establish partnerships with our clients that will allow them to have a significant impact in Africa.

Medium Term

To play a key role in forging the connections that will propel the continent forward.

Long Term

In the SADC region and the entire continent, the corporation will be a key driver of investment, people-to-people contacts, and progressive strategic development.

Our Value Proposition

We are a customer-centric business.

FEATURES

- Experienced team
- Trust worthy and respectful associates
- Budget-friendly

Customer
Centric

BENEFITS

- Value for money
- Varied options
- Great customer service

Our Solutions



Media &
Communication
Intelligence



Strategy
Development



Trade And Investment

Our Solutions



Lobbying



Strategic & Political
Intelligence



Business
Diplomacy
Consulting

Our Solutions



Business Development
& Market Expansion



Change
Management



Stakeholder
Relations

Our Solutions



Financial
Intermediary



Commodities
facilitation



Logistics

Our Solutions



Copywriting



Risk Assessment
& Mitigation

Target Market



1 Companies from around the world looking for Investment opportunities in Africa

2 Organisation looking to interact with like-minded organisations in Africa

3 Government Institutions

4 Any entity looking for services we are offering



INDUSTRY EXPERIENCE

Matiwane Diplomatic Consulting has developed strategies and facilitated investment for a number of clients and is rapidly growing its lobbying services. Matiwane Diplomatic has worked with a wide range of clients, completing all assignments to their satisfaction. On request, we may provide a detailed list of prior clients.





WHY WORK WITH US

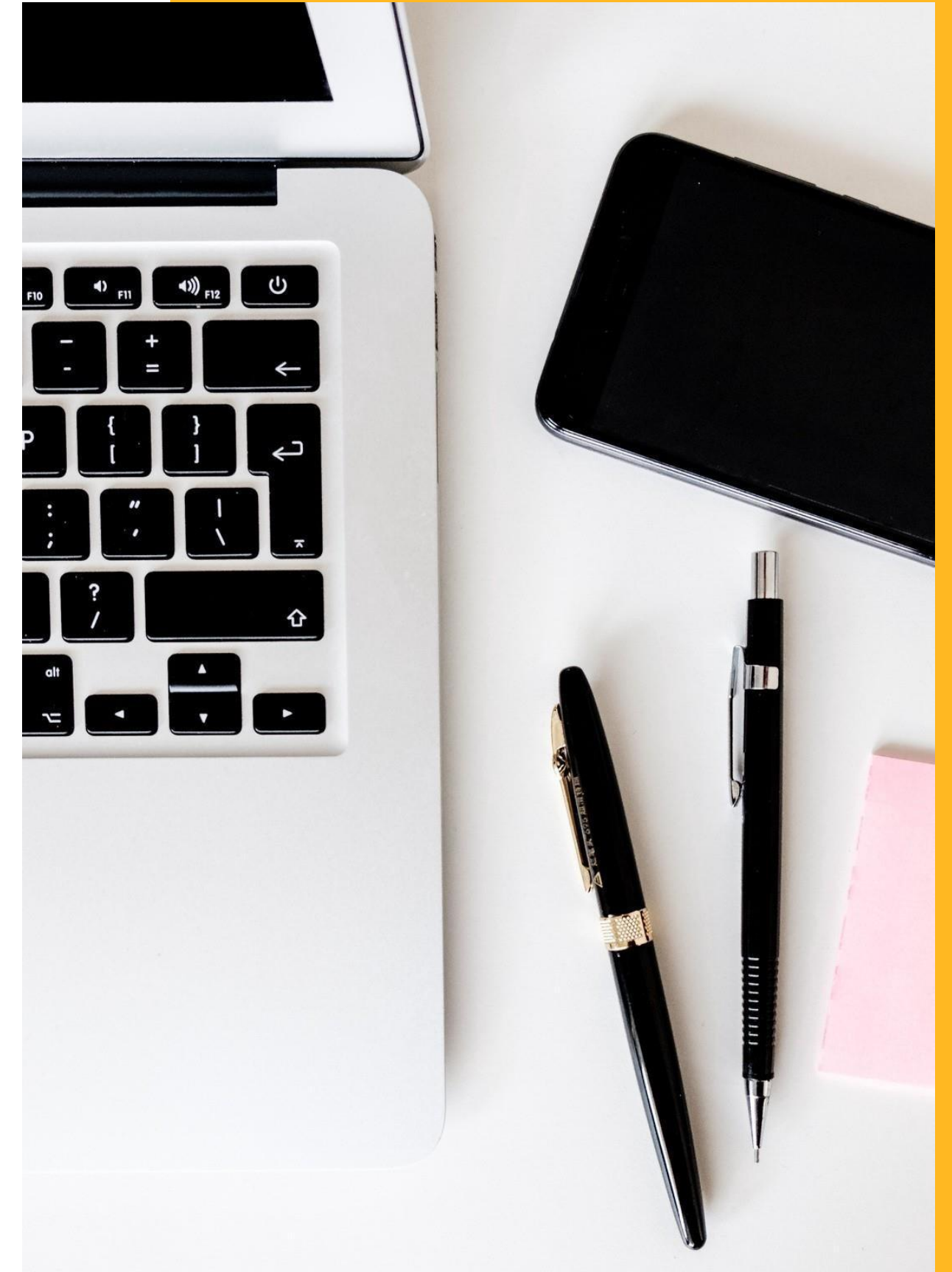
Matiwane Diplomatic Consulting has a long history of working with well-known development economists, researchers, specialists, and thought leaders.





OUR IMPACT

Diplomacy, relations, and strategy, which are at the heart of our service offering, are important components of ensuring that our communities receive the investment they require to access much-needed opportunities and services that will enhance their lives.





Contact Us

Reach out to us for inquiries
or comments.

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